

Product Brochure

Sage X3

A leader in AI powered ERP for
product-centric organizations

Sage



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When growth outpaces control

Product-centric organisations are under pressure to

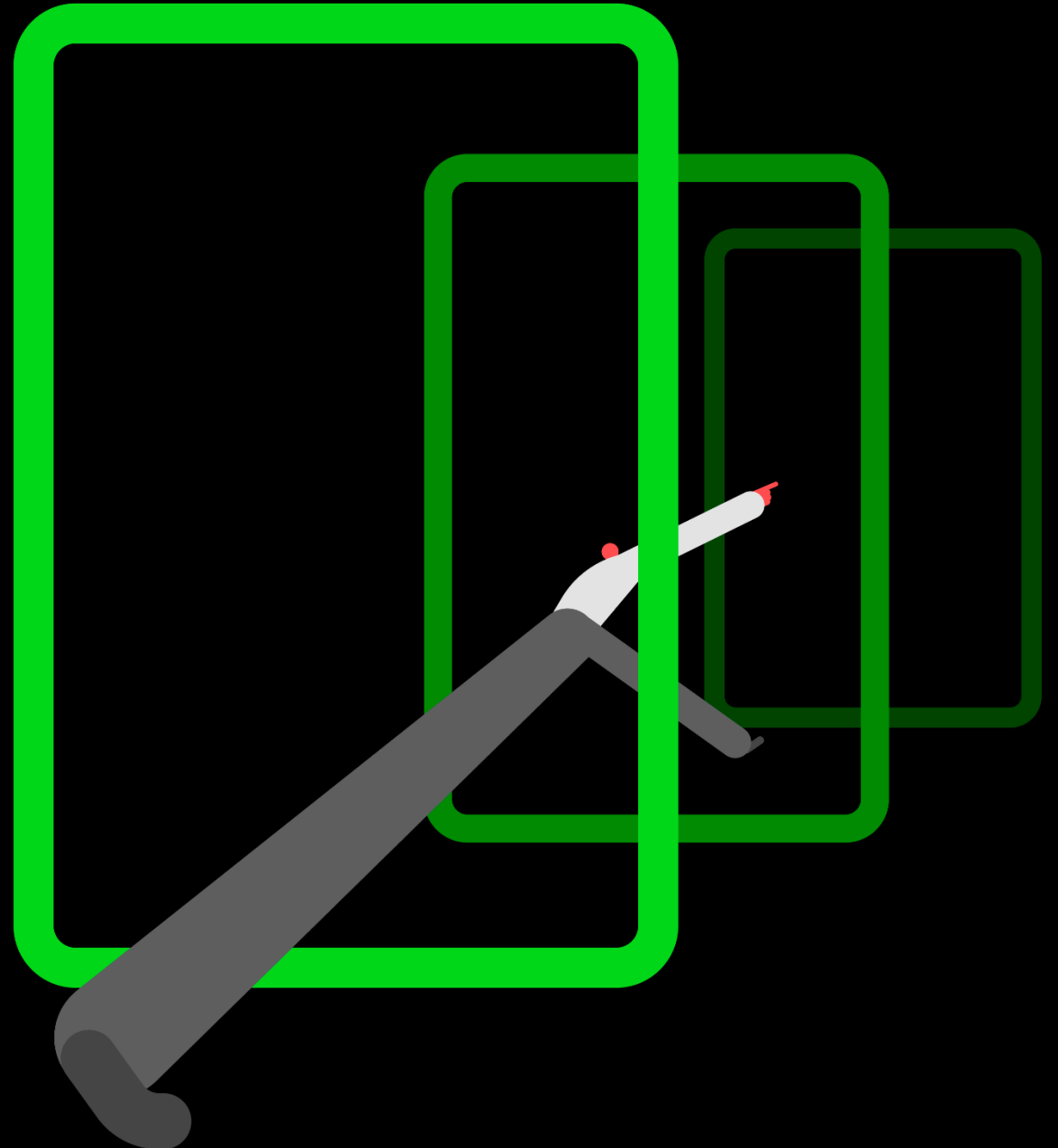
- Manage increasingly complex supply chains and operations
- Balance stock-outs, excess inventory, and rising costs
- Maintain quality, traceability, and regulatory compliance
- Scale into new markets without adding systems
- Respond faster to customer demand with limited visibility
- Reduce reliance on siloed tools and manual processes



A powerful ERP foundation for complex operations

Sage X3 brings finance, supply chain, manufacturing, quality, and planning together in one end-to-end platform with real-time insights to drive higher quality, performance, productivity, and profitability.

Powered by AI, Sage X3 combined industry-ready functionality, operational control, and rapid time to value in one powerful platform.



“Without Sage X3 we would not be able to run our business as we do today; we would lose a lot of the customer accuracy, we would have prolonged delivery times, and it would be harder for the people working here.”

— Behrooz Gilanpour, CEO,
Ozonetech, Sweden



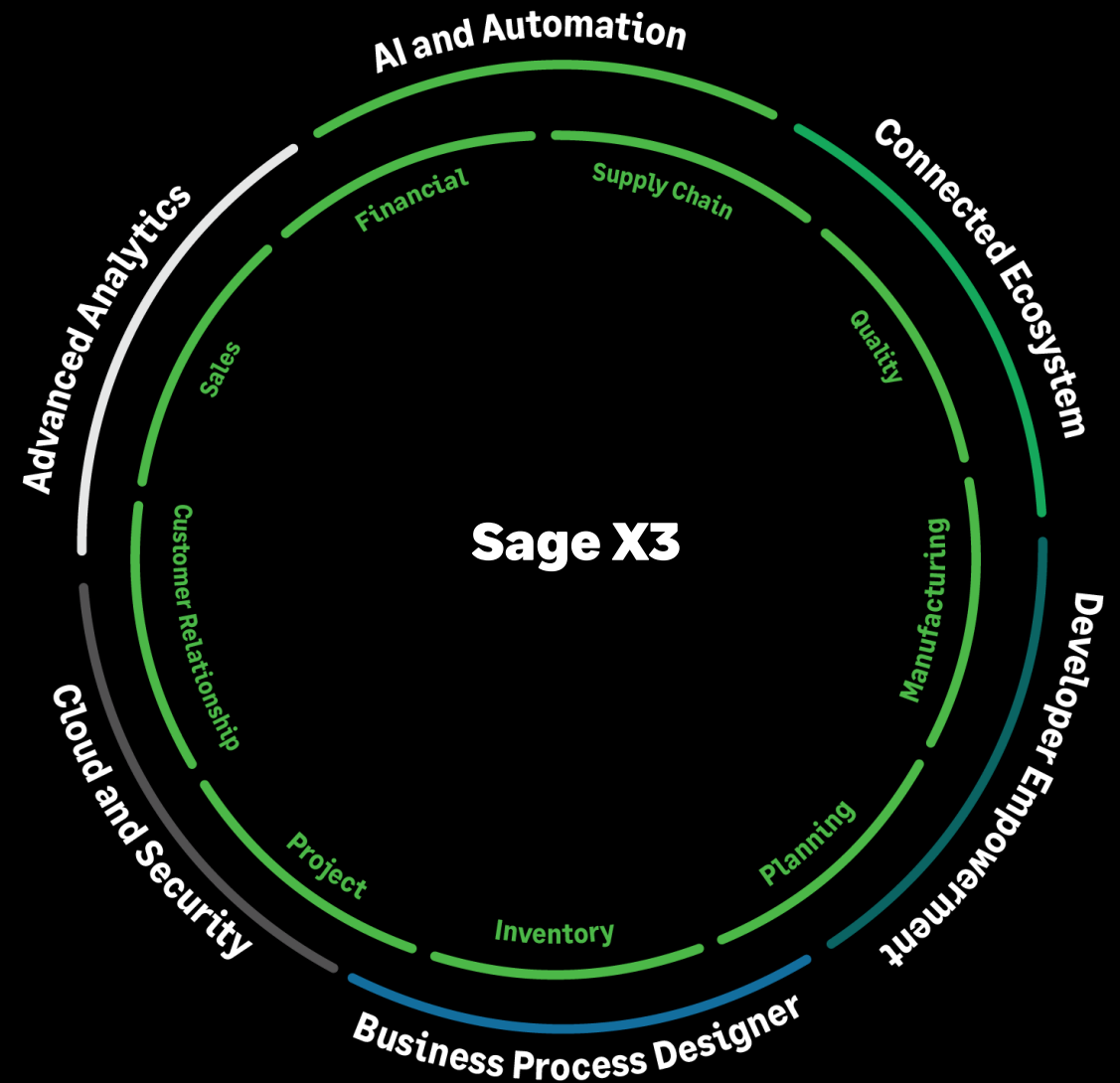
Scale without limits with speed and confidence

Sage X3 helps growing businesses automate orders, optimize inventory, eliminate waste, improve visibility, and drive growth.

It delivers enterprise-grade capability without unnecessary complexity, so teams can start quickly and evolve as requirements change.

“We’ve reduced our inventory carrying costs by 30% –that represents nearly \$500,000 in cash freed up. Inventory turns are up by 20%. The time to produce a custom quote is down by 75% and we added over 100 customers in one year.”

— Rich Sade Vice president and COO, S&S Hinge Company Chicago, IL



Financial control across global operations

Gain real-time visibility and control across entities, sites, and currencies—while automating the finance work that slows teams down.

Highlights

Multi-company, multi-currency, and multi-legislation support

Accounts payable and receivable with AI powered automated workflows

Cash management with bank integration

Budgeting, forecasting, and commitments tracking

Cost and analytical accounting with real-time visibility

Fixed assets lifecycle management

Audit trails, controls, and compliance reporting



Control supply chain volatility

Manage procurement, inventory, and logistics with confidence while reducing risk, improving fulfilment, and optimising working capital.

Highlights

- End-to-end inventory visibility across sites and entities
- Purchasing and supplier management
- Inter-site and inter-company transfers
- Warehouse management with mobile and barcode support
- Lot, serial, and shelf-life management
- Real-time availability, allocation, and replenishment
- Automated workflows and exception alerts



Built for real-world manufacturing complexity

Sage X3 delivers purpose-built functionality for product-centric organizations

Highlights

- Discrete, process, and mixed-mode manufacturing
- Production planning and scheduling (MRP/MPS)
- Integrated mobile user experience for a paperless shopfloor
- Multi-level bills of material and routings
- Actual, standard, and variance-based costing
- Quality control procedures and inspections
- End-to-end traceability and recall readiness
- Regulatory compliance and audit tracking



From order to revenue— seamlessly

Align sales, operations, and finance to deliver on customer commitments while protecting margins and cash flow.

Highlights

Quote-to-order and order management

Pricing, discounts, and commercial rules

Credit risk management and controls

Recurring invoicing and contract billing

Integrated inventory and fulfilment visibility

Customer service, warranties, and returns

End-to-end auditability across the order lifecycle



“The proof is in the numbers. Empire has grown over 300% since implementing Enterprise Management. We saw immediate performance increases, including a 30% reduction in productive labour and consolidation of an entire warehouse facility footprint, and annual savings of around \$400,000.”

— Robert Turtledove President and CEO at Empire Candle Co, USA



Tailor Sage X3 without disrupting growth

Shape Sage X3 around the way your business works – with a flexible, modular system that grows with you.

With Sage X3 you can:

- **Adapt processes and extend your solution** using low-code/no-code tools and Sage X3 Builder, making it simple to configure workflows or build new applications.
- **Support your industry-specific requirements** with capabilities designed for manufacturing, distribution and product-centric services.
- **Create personalised user experiences** with powerful configuration options that help every team work more efficiently.
- **Add specialist functionality as you need it**, drawing on Sage's partner ecosystem or developing new applications using industry-leading development tools.
- **Choose the deployment model that fits your business** – cloud-first SaaS for fast updates and lower IT overhead, or hosted/on-premise options where required.



“We needed our ERP solution to be easy enough for everyone in the business to use, flexible enough to customise, as well as robust enough to handle the complexities of our multi-location, multi-departmental, and multi-country organisation.”

- Caroll van Wyk, Financial Information Systems Specialist, Hungry Lion, South Africa



Work smarter with AI you can trust

Unleash the power of trusted AI to elevate how your business works with embedded Sage Copilot and AI Agents

With Sage X3 you can:

- Empower your teams with Sage Copilot — conversational AI that provides actionable insights, answers business questions in plain language and highlights risks or opportunities as they arise.
- Automate finance workflows with AI-powered AP Automation, reducing manual data entry and cutting invoice processing time so your finance team can focus on higher-value work.
- Act faster with real-time alerts and insights, powered by Sales and Operational Intelligence Agents, helping you anticipate changes, avoid delays and respond confidently across every part of the business.
- Rely on a trusted, secure AI foundation that enhances productivity from day one and becomes even smarter the more your teams use it.



Sage X3: Meeting industry needs



Agriculture

- Fruit & vegetable
- Nuts, Cereals
- Flour mills
- Winemaking
- Dairy, Meat
- Livestock
- Co-ops
- Seed-to-sale



Process Manufacturing

- Food & beverage
- Chemicals
- Cosmetics
- Nutraceuticals
- Pharmaceuticals



Discrete Manufacturing

- High tech
- Industrial equipment
- Fabricated metal
- Electrical appliances
- Rubber & plastics
- Furniture



Distribution

- Wholesale trade
- Warehousing and logistics



Product Services

- Consulting services
- Engineering services
- Equipment rental
- Maintenance & repair

Multi-mode manufacturing | Regional or international operations | Complex business processes | High-growth

Focus on what matters most: Delivering high quality products and services

Visit www.sage.com to learn more, book a demo or talk to one of our experts.

Discover how Sage X3 can help you reduce complexity, improve efficiency, and grow with confidence.



